

Multiply profit, help clients, and future-proof your Accounting Practice



Business Consulting for Accountants

CONSULTX
Business Consulting Solutions

Business Consulting System

ConsultX's Business Success Program is a complete and proven consulting system, designed to be used in any size or type of business. It's broken down into 3 easy-to-follow phases, with all of the training, resources and tools to guide you and your clients through the process.

Phase 1

Client Acquisition

New or existing accounting clients can become Business Consulting clients by discovering issues and the potential for their increased success. A highly compelling agreement paves the way for a long term win-win relationship.



Phase 2

Business Planning

A comprehensive plan is developed with business owner's industry experience and the guidance of a ConsultX trained accountant.

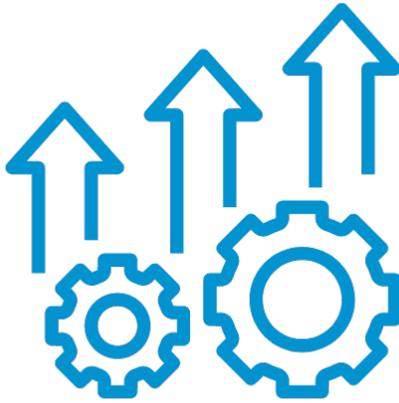


Phase 3

Performance Management

On-going performance management ensures the business performs well and is kept on track to achieve the owner's goals.





Improve your firm

As technology, competition and uncertainty push the traditional accounting industry into a state of flux, advanced Business Advisory provides accountants with a new opportunity. Offering a comprehensive Business Consulting service to your clients positions your firm as a valuable resource while helping them to solve key problems and increase their long-term results.

Increase revenue & profit

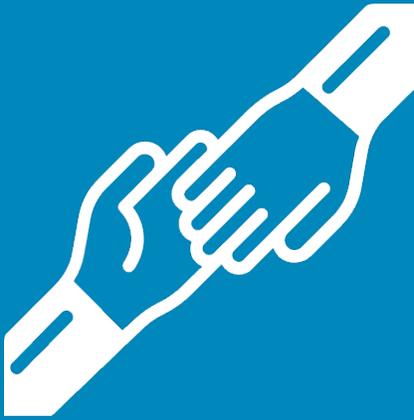
By **providing more value** for your clients, you'll be able to charge significant fees... which will boost your bottom line and give you (and your staff) more freedom.

Grow business value

As the financial benefits stack up, your firm will increase in value. The potential to grow a highly profitable, salable business can increase immediately after you get started.

Future proof

Move away from traditional accounting services with an uncertain future — and into a highly valued, personalized, niche services that will position your accounting firm for the future.



Help Business Owners

We find that very few owners have complete control of their business, and almost all want to do better than they currently are. They desperately want the help of a Business Consultant.

Your clients need you

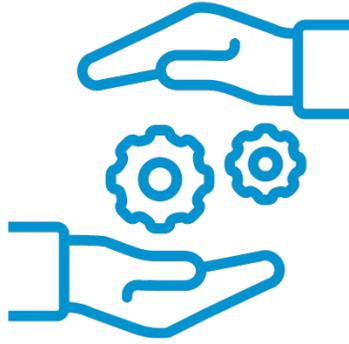
Many of your clients are in a situation where you can help. They might be facing financial pressure, overwhelm, stress or even approaching business failure. Perhaps they want to **grow, identify profit leakage, or increase their revenue...** but they aren't trained to do this and don't know who to turn to.

You're a "Trusted Advisor"

Business Owners already regard Accountants as "Trusted Advisors," with an unspoken level of authority and respect. This gives you permission to ask the important questions and allows easy access to deepen your Business Consulting relationship.

Make a difference

Help your clients to make better business decisions, regardless of their situation or that of the economy. You can save a company from bankruptcy, help improve profit, increase their sale price, and reduce their workload & stress. Helping Business Owners can change lives and is highly rewarding.



Partner with ConsultX

ConsultX is a total business consulting solution that provides everything you need to introduce business advisory services into your accounting practice.

Proven Results

ConsultX provides a complete program that makes it easy for Consultants to help Business Owners improve their profit, growth and business value. Established in 2005, our international network has implemented the ConsultX system in **over 10,000 businesses around the globe**. You'll have the opportunity to benefit from the knowledge of advisors from diverse backgrounds and experiences, while contributing your ideas to our ConsultX Mastermind group.

Everything you need

ConsultX has all of the systems, processes, tools and resources you'll need to run a successful consulting business: From acquisition, to business planning, reporting, retention and everything in between. Our partners receive training, resources, templates, and feedback so they can achieve great results.

Support

We're with you every step of the way to ensure success for both your firm and clients through Business Consulting. We will assist with on-going upgrades, training, and profit improvement.

Talk to a ConsultX Advisor

We know that introducing Business Consulting into your firm is a serious decision. It's critical that you understand the opportunity and get the support to successfully roll out and manage advanced advisory and Consulting services for your clients.



Grace LaConte is your ConsultX Advisor and will assist you every step of the way. She can identify your firm's potential to offer Business Consulting services with a short presentation, including our Profit Potential Calculator which identifies the benefits your firm would enjoy by offering advisory solutions.

Request a ConsultX Presentation

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